

## 24x7 Sales Force Support

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Hillyard, Inc. is a manufacturer and marketer of premier cleaning and maintenance products for institutional, healthcare, commercial, industrial, government, and retail establishments.

Hillyard revenue is generated by a nationwide sales force working through 27 regional distributorships.

The sales force needed a new system to support customer management and order entry.

The custom online tools developed by Wild-Webs allow Hillyard sales reps and managers to manage customer information, develop quotes, place orders, customize product pricing, and generate sales reports for their respective territories.

The solution enabled Hillyard to provide better sales force support, resulting in better customer management and improved revenues.



Wild-Webs develops custom, interactive and database driven online solutions for business. We create solutions to meet a variety of needs, such as: promoting your business to the general public; intranet applications for use within your company; and private sites (extranet) for sharing content with clients and partners.

To find out how Wild-Webs can help your business, contact us at:

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